



*Net Lease Team*



*“Real estate cannot be lost or stolen, nor can it be carried away.  
Purchased with common sense, paid for in full, and managed with reasonable care,  
it is about the safest investment in the world.”*

*- Franklin D. Roosevelt*



## Featured Transaction

**ALDI**

Manahawkin, Ocean County, New Jersey

## Our Services

### Net Lease Overview

Specializing in the sale of net lease properties, our team of investment sales brokers caters to investors attracted to transactions with minimal landlord responsibilities. In the realm of NNN (triple net) properties, tenants assume crucial responsibilities, including:

1. Property Taxes
2. Building Insurance
3. Building Maintenance

By focusing on this niche, we facilitate seamless transactions that align with the preferences of investors seeking the advantages of reduced landlord obligations in the realm of net lease properties.

### 1031 Exchange Buyer Representation

Upon determining that executing a 1031 Exchange is the prudent course of action post-property sale, instilling confidence in your buy-side team is paramount. Collaborating with a team equipped with local boots-on-the-ground affiliates in every key market nationwide guarantees the adeptness to unearth the most advantageous on and off-market deals tailored to your specific requirements.

Whether embarking on the inaugural 1031 Exchange or having successfully completed multiple exchanges in the past, Equity Retail Brokers' seasoned team possesses the expertise and resources to deftly navigate the entire process.



### Sale of New Construction

Equity Retail Brokers possesses a profound comprehension of the intricate development process, recognizing its pivotal role in enabling developers to achieve optimal returns and seamlessly transition capital to subsequent projects. Partnering with brokers who adeptly harness their extensive investor database to secure presales before project completion becomes not just advantageous but imperative for unparalleled success.

### Sale - Leasebacks

Managing real estate might not be your primary focus, and allocating capital to physical assets may not align with the most strategic approach to business expansion. Equity Retail Brokers excels in collaborating with both small enterprises and large corporations, providing tailored solutions that liberate resources and enable the strategic deployment of capital for enhancing and expanding operations.



### A Sample of Equity's Past & Present Clients





## Why Choose Us?

With over 25 years of experience, our brokers understand the complexities of the constantly changing real estate market and can offer sound solutions based on previous results. Our investment sales brokers enjoy a strong reputation among clients and other brokers in each of their markets.

Equity Retail Brokers is set aside from any brokerage as we have laser focus in providing our clients with the highest price for their asset at the lowest transaction cost. While we strive to meet clients' financial goals, we also pride ourselves on client-broker relationships that extend past the closing table.



Proud members of:



## Value Proposition

***Equity Retail Brokers Investment Sales group operates as a collective group of investment sales professionals.***

Equity Retail Brokers boasts a robust sales platform, adept creative problem-solving capabilities, and a wealth of dynamic experience that empowers team members to transcend conventional boundaries. Rather than merely thinking outside the box, our approach is to altogether remove the confines of conventional thinking. The fluidity in our team structure fosters a versatile and tailored approach to each client and deal, ensuring a uniquely effective and innovative solution for every scenario.

### ***Expertise***

Our proficiency stems from a dedicated focus on investment sales, enabling us to not only comprehend critical deal points but also anticipate potential issues before they materialize. Every deal is approached with a collaborative team mindset, fostering maximum exposure, diligence, and attentiveness to ensure success.

### ***Ease to Deal With***

In any successful transaction, the foundation lies in the relationship between the client and the broker. At Equity Retail Brokers, we prioritize personal connections by meeting each client in person. This approach allows us to grasp the unique needs and motivations behind every transaction, fostering a sense of liking, knowing, and trusting essential for seamless collaboration.

### ***National Reach***

Equity's expansive network spans over 60 affiliates across the nation, providing unparalleled expertise in every major market. This extensive reach ensures that our team possesses a deep understanding of local nuances, reinforcing our capability to navigate diverse markets with precision and insight.





## Meet the Team

At Equity Retail Brokers, we think of ourselves as a team. When working with one Equity broker, you automatically receive professional knowledge and commitment from all our team members. Our team provides constant collaboration with innovative marketing strategies, dynamic problem-solving, and continuous communication.

Together we offer better service, better rates, and even better results.



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Bank of America, Philadelphia, PA



Wawa, Philadelphia, PA



Wawa, Cinnaminson, NJ



Walgreens, Barnegat, NJ



Wawa, Paulsboro, NJ



Walgreens, Levittown, PA



Wawa, Galloway, NJ



Taco Bell/KFC, Wilmington, DE



Sherwin Williams, Rahway, NJ



Rite Aid, Harrisburg, PA



Shoppes at Lionville Station, Exton, PA



Media Shopping Center, Media, PA



Wawa, Mantua, NJ



Giant Marketplace, Bensalem, PA



Sheetz, Westmoreland County, PA



Turkey Hill, Reading, PA



Starbucks, Eau Claire, WI



QuickChek, Raritan, NJ

## Testimonials

Over the past 25 years, Equity Retail Brokers has established and maintained relationships with clients that have evolved from a typical business relationship.

Here's a look at what past clients have said about Equity's services and team members.

"Equity Retail Brokers flawlessly assisted me in both sides of a 1031 Exchange last year. They marketed and properly priced a convenience store sale in Philadelphia that received multiple bids and a very near asking price cash buyer; then they located a solidly leased Starbucks in Wisconsin that exactly met my investment objectives. Their communication was great, including weekends as necessary."

- Rob Burchuk,  
Los Angeles, CA

"As a long-time developer of retail projects in the Philadelphia MSA, I've worked with many brokers over the years - the team at Equity Retail Brokers are among the best. Their level of professionalism, responsiveness, and problem solving abilities are second to none. I would strongly recommend them to any owner or developer looking to maximize proceeds when selling."

- Nick Aspras,  
Metro Development of NJ

"I've been doing business with Ed Ginn and Equity Retail Brokers for over 20 years. I've completed over 100 transactions including buy, sell and refinance and Ed Ginn has been involved in some fashion in every one of these transactions. There is not a more honest, loyal broker in the Philadelphia market and I can say that with 100% conviction."

- Ken Gross, President;  
Ken Gross Investments

"I have thirty years of real estate industry experience, having run a major, international real estate division for one of the largest US banks. I have dealt with hundreds of different brokers over the years- Ed and Ken stand head and shoulders above their peers: strong integrity, highly professional, creative, and just a pleasure to work with- I enthusiastically recommend them!"

- Ken Zekavat;  
Zekavat Investment Group, Inc.



# Investor Database

Equity Retail Brokers' NNLT sales platform is built on a proprietary database that is continuously growing, currently with over 15,000 real estate professionals. The database is comprised of 1031 Exchange Buyers, Family Offices, International Buyers, and Investors from both the East and West Coast.

Capital Markets Real Estate Network &  
Retail Brokers Network Member Locations



## Contact Us

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### Check Out Our Resource for NNN Trend Analysis



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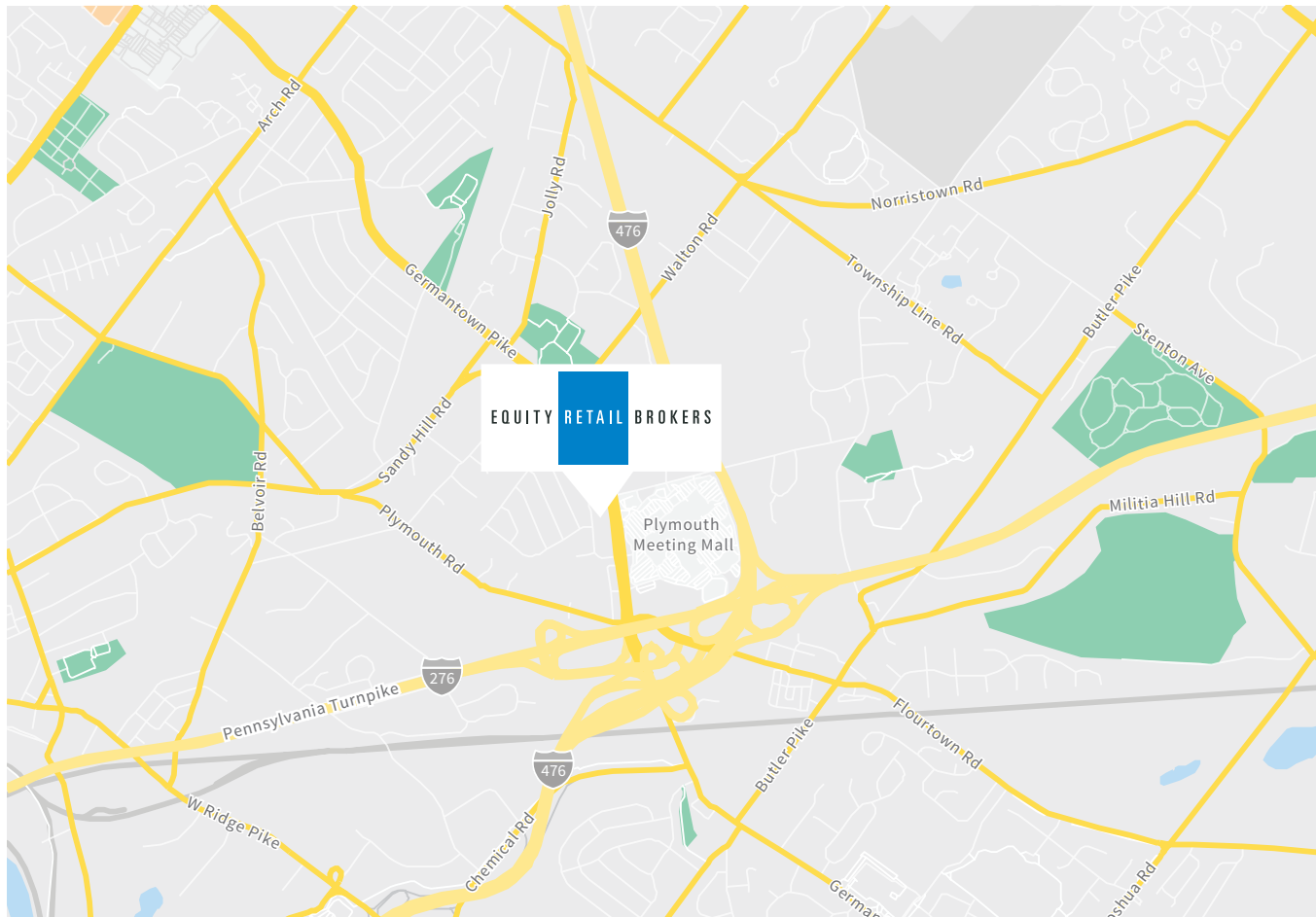
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